

HARTFIELD INVESTMENTS *Company Profile*

- Offset
- Screen
- Embroidery
- Digital

BRIEF INFORMATION

Hartfield Investments is a Printing Company offering a full range of printing services to a wide range of clients in different industry and service sectors including individuals.

Our Printing services are tailor made to specifically meet our clients needs, ensuring the best results.

Business Registration Certificate: **152159**

VAT Registration: **30936986**

Physical Address: Hartfield Investments
Plot No. BE 341
Along Kidney Crescent Road
Next to Hashtag Fitness Centre
Blantyre

Postal Address: P.O. Box 30718
Chichiri, Blantyre 3
Malawi



KEY STAFF PROFILE

Hartfield Investments has 40 employees in total in its overall operations. We believe in economic empowerment of our Malawi nation and one way we are doing that apart from paying taxes is employing permanent staff to help in our operations but at times when need arises we also recruit temporary staff.

Out of 38 employees 7 are female employees and 31 are male. We are an equal opportunity employer. Below is a profile of key personnel to ensure excellent delivery of our products and services.

MANAGING DIRECTOR-HARRISON LONGWE

An enthusiastic, result oriented Finance and operations expert with exceptional networking and communication skills. Harrison Longwe has a vast experience in Finance Management and General Management having worked over 10 years with Blantyre Print and Packaging in different managerial positions in Finance Department and also as General Manager for the Company. He is a Chartered Accountant(ACCA) and also a member of ICAM.

SALES MANAGER – PETER MVALO

A result oriented Sales Person with vast experience in product and service sales both FMCG and SMCG, in particular printing Industry, having worked for Blantyre Print and Packaging, Montfort Press, Assemblies of God Printing Press for more than 20 years. His vast experience in Sales and Marketing ensures that all our customers are served with utmost care and competence. He holds a Diploma in Marketing.

PRODUCTION MANAGER - GELSON KADYELERA

An enthusiastic, reliable, responsible and hardworking, a mature team worker and adaptable to all challenging situations. He has

vast experience in Print Media Industry with over 10 years working experience. A proven ability of developing projects from inception through production to final delivery.

Gelson holds Diploma in Printing and Graphic Media Studies obtained from the Malawi University of Business and Applied Science – MUBAS formally known as The Polytechnic. He is a Professional Graphic Designer with experience in Offset Printing, Screen Printing and Digital Printing. He has excellent organizational ability, excellent negotiation and innovative way of thinking and a good team player with flexible and open minded approach. He has capabilities in liaising with technicians from the Printing Press all through to the finishing department with a quest to produce quality products for all our clients.

BANK REFERENCES

National Bank of Malawi

Top Mandala Branch
P.O. Box 945
Blantyre .
Contact Person: Peggy Kumwenda

Standard Bank

Ginnery Corner
P.O. Box 1111
Blantyre.
Contact Person: Charles Vumu
Cell:0999 789 401

FDH Bank

Umoyo Branch
Ground line: +265 (0)998 966 123

NBS Bank

Blantyre Service Centre Branch

CONTACT US



Head Office

Hartfield Investments, Plot No. BE 341, Along Kidney Crescent Road, Next to Hashtag Fitness Centre, Blantyre

Lilongwe Branch

SS Rent A Car Building, Room #1, Second Floor, Old Town, Lilongwe
P.O. Box 30718, Chichiri, Blantyre 3



+265 (0) 999 931 700 / 881 528 652

Sales Contacts

+265 (0) 999 558 787

+265 (0) 995 463 234

+265 (0) 999 261 640

+265 (0) 999 344 119

+265 (0) 999 210 179

+265 (0) 882 222 442



hartfieldinvestments@gmail.com

MISSION STATEMENT

OUR VISION

To become the pride of our customers and beyond by providing outstanding service not just in the printing industry but across all industries. We pride ourselves on bringing results that count in everything that we set out to do and we are constantly striving for successful outcomes in all areas of our business.

OUR MISSION

To provide the highest quality printing service with speed in satisfying our customers. We aim not only to meet, but exceed our customers expectations.

OUR VALUES

OUR PEOPLE

Our Team is our strength and Vital ingredient to everything that we achieve

TEAM WORK

We are connected together as a team by open communication, sharing common goals, being supportive and honest

OUR CLIENTS

The secret to our success is in earning the right to sustain successful long term relationships with our clients

SOCIAL RESPONSIBILITY

We have a social conscience as a business and also as individuals. As such we endeavour to seek out and support various causes every year that changes the lives of vulnerable people in our society

PRODUCTS AND SERVICES

▶ Offset Printing & Computer Stationery

Calendars, Brochures, Annual Reports, Magazine, Posters, Registers, Pin Mailers, Pay Slips, Billing forms, etc...



Mission

World Vision is an international organization of Christians whose mission is to help poor children. Senior Staff Clergy is working with the poor and supporting them to become self-reliant and to experience the love and grace of Jesus Christ, the Son of God.

Care Values

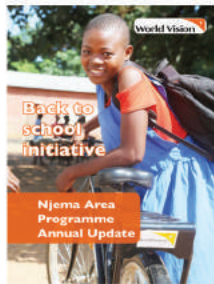
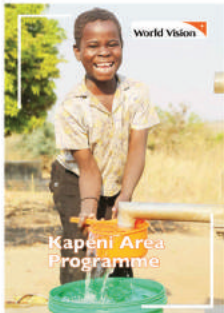
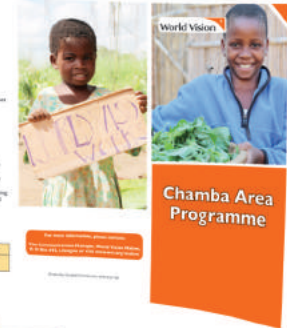
- 1. We are Christian
- 2. We are committed to the poor
- 3. We are people
- 4. We are partners
- 5. We are responsive

5. Chamba NI EGAM Project

- 1. Conduct a BCC and awareness creation in partner areas to ECCD
- 2. Improve quality and volume ECCD by visiting 10 caregivers
- 3. Promote adequate feeding and learning materials through production of 1000 wall charts

Key Results

- 1. 100% reach
- 2. 100% literacy level



Digital Printing

- » Magazine
- » Poster
- » Business Cards
- » Flip Charts
- » Banners
- » Vinyl
- » Contra-Visual



Last Minute Jobs

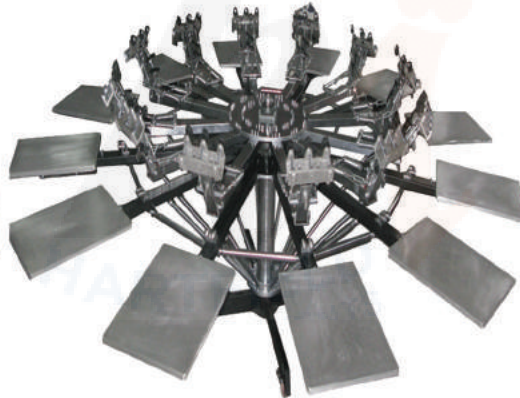
Lucky for you, digital printing can be done on demand and you have the ability to make last minute changes at the time of printing via the computer.





Screen Printing and Embroidery

Golf Shirts, T-shirts, Umbrellas, Gift Bags, Caps etc



Client List

Government Dept.

- ◆ Accountant General
- ◆ Malawi Defence Force
- ◆ Nsanje District Council
- ◆ Blantyre City Council
- ◆ Lilongwe City Council
- ◆ Ministry of Health
- ◆ ACB
- ◆ MRA
- ◆ HIGHCOURT

Statutory Corp.

- ◆ ESCOM
- ◆ EGENCO
- ◆ NRWB
- ◆ CRWB
- ◆ SRWB
- ◆ BWB
- ◆ Malawi Post Corporation
- ◆ Malawi Bureau of Standards
- ◆ Tobacco Commission
- ◆ Malaw Gaming Board

Institutions/ Organisations

- ◆ Mwaiwathu PVT Hospital
- ◆ ICAM
- ◆ TAMA
- ◆ Public Private Partnership Commission
- ◆ Crown Ministries
- ◆ Namikango Mission
- ◆ Malawi Electoral Commission
- ◆ CHAM
- ◆ HHK Mission
- ◆ Word Bank
- ◆ MCCI
- ◆ MBTS
- ◆ BEITCURE

Corporate Companies

- ◆ General Alliance
- ◆ CFAO Motors Ltd
- ◆ NBS Bank
- ◆ FDH
- ◆ NICO Insurance Company
- ◆ FINCA
- ◆ Old Mutual
- ◆ Deloitte
- ◆ Total (Malawi)
- ◆ Jhango Publishers
- ◆ Bookland International
- ◆ Petroleum Importers Limited
- ◆ Sharma Industries
- ◆ Makandi Tea Estate
- ◆ Medhealth
- ◆ TNM
- ◆ National Bank
- ◆ CASTEL Malawi
- ◆ MINET
- ◆ Press Corporation
- ◆ Shayona Cement

NGO's

- ◆ Catholic Relief Service
- ◆ Pakachere
- ◆ MSF
- ◆ Adventist Health Service
- ◆ MBTS
- ◆ Lighthouse
- ◆ Save the Children
- ◆ Emmanuel International
- ◆ United Purpose
- ◆ Concern World Wide
- ◆ Feed the Future
- ◆ Malawi Liverpool Welcome Trust
- ◆ World Vision
- ◆ Evidence Action
- ◆ World Education
- ◆ EGPAF
- ◆ JPIEGO
- ◆ FHI 360
- ◆ MOTT MACDONALD

And many more clients including individuals and other organisations

CERTIFICATES

Malawi Revenue Authority
 Tax Clearance Certificate

Tax Clearance Certificate

Malawi Revenue Authority

Signature: [Signature]

Stamp: [Stamp]

PPDA Public Procurement and Disposal of Assets Authority

Certificate of Registration

Supplier Code: 2020006

Supplier Name: HARTFIELD INVESTMENTS

Postal Address: P.O. Box 20719

Supplier Location: Lilongwe

Industry: Retail

Country of Establishment: Malawi

Business Category: Retail

Service Category: Retail

Expiry Date: 18/11/2022

Signature: [Signature]

Dr. Kingston Chipokoye

QR Code: [QR Code]

Malawi Revenue Authority
 Certificate of Registration for VAT

Registration Number: 152159

Supplier Name: HARTFIELD INVESTMENTS

Supplier Location: Lilongwe

Business Category: Retail

Service Category: Retail

Expiry Date: 18/11/2022

Signature: [Signature]

Dr. Kingston Chipokoye

Malawi Revenue Authority

Stamp: [Stamp]

Signature: [Signature]

Stamp: [Stamp]

Malawi Revenue Authority
 Withholding Tax Exemption Certificate

WTEC No: 19933

Supplier Name: HARTFIELD INVESTMENTS

Supplier Address: P.O. Box 20719, Lilongwe

Supplier Location: Lilongwe

Supplier Industry: Retail

Supplier Business Category: Retail

Supplier Service Category: Retail

Supplier Expiry Date: 18/11/2022

Signature: [Signature]

Dr. Kingston Chipokoye

MEDIUM ENTERPRISE REGISTRATION Certificate

REGISTRATION NUMBER: 152159

THIS IS TO CERTIFY THAT

HARTFIELD INVESTMENTS

IS REGISTERED AS A MEDIUM ENTERPRISE IN MALAWI

This certificate is valid from 06-09-2021 to 05-09-2023

Given under the hand of the Secretary for Trade at Lilongwe, Malawi

Signature: [Signature]

SECRETARY FOR TRADE

DATE: 6/9/21

Malawi Revenue Authority
 Certificate of Registration for VAT

Registration Number: 152159

Supplier Name: HARTFIELD INVESTMENTS

Supplier Location: Lilongwe

Business Category: Retail

Service Category: Retail

Expiry Date: 18/11/2022

Signature: [Signature]

Dr. Kingston Chipokoye



Service | Speed | Satisfaction

